

How to do business for Hong Kong OTG



1. Background

Hong Kong OTG

- **Operating Currency:** Hong Kong Dollar (HKD \$)
- **Region's Formal Name:** Hong Kong Special Administrative Region (SAR)
- **Estimated Population:** 7 million
- **Languages:** Cantonese, English and Mandarin

2. How do distributors and customers in Hong Kong enroll?

For New Distributor you must submit a copy of your Distributor Application (with new banking information) and Agreement to the office by mail, fax or email (please refer to the below contact information for details).

To enroll as Diamond4Life

Purchase the D4Life package (400 LP) which includes the compass distributor training system Kit, complete a Hong Kong Distributor Application and Agreement (**DAA**) form for your first order. Sign up for a monthly Autoship or Back-up Autoship order of at least 100 LP in order to receive the commissions. All other Life Rewards Plan criteria must be met every month in order to maintain distributor ranks.

a. To enroll as Leader4Life

Purchase 100 LP of product of your choosing and a Compass distributor training system Kit and complete a Hong Kong Distributor Application and Agreement (**DAA**) form. Sign up for a monthly Autoship or Back-up Autoship order of at least 100 LP, in order to receive the commissions. All other Life Rewards Plan criteria must be met every month in order to maintain distributor ranks.

b. To enroll as Preferred Customer

Please complete a Hong Kong Distributor Application and Agreement (**DAA**) form and register as a Preferred Customer. Enjoy 4Life® Products are at wholesale price.

3. How soon do I need to complete and submit the DAA form to the office?

The new distributor could either submit directly or mail the original application to the 4Life Hong Kong office at the following address within 30 days. If an application is not



received during this time period, bonus commissions will be held until the application is received.

Hong Kong Office Address:

**Room 1206-8
Sands Building
17 Hankow Road
Tsim Sha Tsui
Kowloon, Hong Kong**

4. I was purchasing 4Life product before the office in Hong Kong opened, do I need to do anything?

Yes, please submit a new signed DAA form when you place your first order with the 4Life Hong Kong office. Please contact Hong Kong Office (852)3153-4618, our staff will help you.

5. How do distributors and customers in Hong Kong place orders?

Distributors and customers can place orders in-person at the 4Life Hong Kong office, or via fax (852)31534-611. Online order functions would be available with the coming revamped Hong Kong website.

6. What does The Compass distributor training system kit includes?

Item	Qty
In Great Company brochure	1
Discover 4Life brochure	1
Presentation card pack	1
Step 2-4 Manual	1
Family invitation	1
Friends invitation	1
Professional invitation	1
Follow-up Note Card	1
Discover 4Life DVD	1
Step 2-4 Audio CD	1

7. What methods of payments can I use to pay for my orders?

Order payments can be made through cash, credit cards (Visa/MasterCard/Union Pay/JCB) for walk in customers or bank wire (HSBC Bank Code: 004 A/C: 168-431393-838). Products can either be picked up at the 4Life Hong Kong office or shipped for an additional charge within HKSAR (please see shipping charges below).



Order amount HK\$700 or below	HKD	\$55
Order amount HK\$701-\$1,999	HKD	\$50
Order amount HK\$2,000 or above		Free

*Additional charges applied for delivery to outlying islands and rural areas.

8. How is the bonus payout to our distributors?

To provide your personal bank account information to 4Life Hong Kong, the bonus would be credited into your account through bank wire every month.

9. Is an Autoship services available?

Yes, you can now register for Autoship through the 4Life HK Office counter. The online sign up function would also be available with the coming revamped Hong Kong website.

10. How should Hong Kong distributors contact 4Life?

To contact Hong Kong Distributor Services, please call **(852)3153-4618** or **(86)400-120-2618**. Distributors and customers may also fax to **(852)3153-4611** or e-mail to (hongkong@4life.com) with your questions. We would be very glad to assist you.

11. What are the products and enrollment packages available?

Please refer to **Annex A** for the details and do check with our office for any latest promotions.

Hong Kong OTG Pricelist and Enrollment Packages

a. Products

Item Code	Product Description	Life Point (LP)	Wholesale Price (HKD \$)
80024070	Transfer Factor Tri Factor	35	345
80024071	Transfer Factor Tri Factor (12 for 10)	350	3,450
80024075	Transfer Factor Plus Tri Factor	50	465
80024076	Transfer Factor Plus Tri Factor (12 for 10)	500	4,650
80024105	Transfer Factor Riovida Tri Factor (2 bottles)	50	510
80024107	Transfer Factor Riovida Tri Factor (12 for 11)	550	5,610
80024042	Transfer Factor Chewable Tri Factor	35	358
80024043	Transfer Factor Chewable Tri Factor (12 for 11)	385	3,938
80025050	enummi Toothpaste	5	70
80025051	enummi Toothpaste (12 for 11)	55	770
80025023	enummi Lite Body Lotion	12	150
80025024	enummi Lite Body Lotion (12 for 11)	132	1,650
80027519	Chitolite	15	148
80027520	Chitolite (12 for 11)	165	1,620
80024110	Transfer Factor Riovida Burst Tri Factor (15 packs)	25	270
80024112	Transfer Factor Riovida Burst Tri Factor (12 for 11)	275	2,970

b. Enrollment Packages

Item Code	Package Description	Life Point (LP)	Price (HKD \$)
80050761	Diamond Pack #1	400	4,425
	Sub-Items	Qty	
	Transfer Factor Tri Factor	6	
	Transfer Factor Plus Tri Factor	6	
	Compass	1	
	Diamond bag	1	
Item Code	Package Description	Life Point (LP)	Price (HKD \$)
80050762	Diamond Pack #2	400	4,550
	Sub-Items	Qty	
	Transfer Factor Tri Factor	5	
	Transfer Factor Plus Tri Factor	5	
	Transfer Factor Chewable Tri Factor	2	
	enummi Toothpaste	1	
	enummi Lite Body Lotion	1	
	Compass	1	
	Diamond bag	1	
Item Code	Package Description	Life Point (LP)	Price (HKD \$)
80050995	Diamond Pack #3	400	4,750
	Sub-Items	Qty	
	Transfer Factor Tri Factor	5	
	Transfer Factor Riovida Tri Factor	2	
	Transfer Factor Riovida Burst Tri Factor	1	
	enummi Toothpaste	2	
	enummi Lite Body Lotion	3	

	Chitolite	10	
	Compass	1	
	Diamond bag	1	
Item Code	Package Description	Life Point (LP)	Price (HKD \$)
80051092	Enroll Pack #1	100	1,200
	Sub-Items	Qty	
	Transfer Factor Tri Factor	1	
	Transfer Factor Riovida Tri Factor	1	
	Transfer Factor Riovida Burst Tri Factor	2	
Item Code	Package Description	Life Point (LP)	Price (HKD \$)
80051094	Enroll Pack #2	100	1,200
	Sub-Items	Qty	
	Transfer Factor Tri Factor	2	
	Transfer Factor Riovida Tri Factor	1	
	Chitolite	1	